

**CENTER FOR DRUG EVALUATION AND  
RESEARCH**

*APPLICATION NUMBER:*

**204485Orig1s000**

**PROPRIETARY NAME REVIEW(S)**

**Department of Health and Human Services  
Public Health Service  
Food and Drug Administration  
Center for Drug Evaluation and Research  
Office of Surveillance and Epidemiology  
Office of Medication Error Prevention and Risk Management**

**Proprietary Name Review**

Date: February 5, 2014

Reviewer(s): Janine Stewart, PharmD  
Division of Medication Error Prevention and Analysis

Acting Team Leader: Julie Neshiewat, PharmD, BCPS  
Division of Medication Error Prevention and Analysis

Drug Name and Strength: Vasopressin (Vasopressin Injection, USP)  
20 USP units/mL

Application Type/Number: NDA 204485

Applicant/Sponsor: JHP Pharmaceuticals

OSE RCM #: 2013-2679

\*\*\* This document contains proprietary and confidential information that should not be released to the public.\*\*\*

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## 1 INTRODUCTION

This review evaluates the proposed proprietary name, Vasopressin, from a safety and promotional perspective. The sources and methods used to evaluate the proposed name are outlined in the reference section and Appendix A respectively.

### 1.1 REGULATORY HISTORY

On December 5, 2012, JHP submitted a request for proprietary name review for (b) (4) (b) (4). (b) (4) was found unacceptable in OSE Review # 2012-2922 dated March 6, 2013 due to wrong drug medication errors seen with (b) (4) resulting in serious outcomes, including death.

JHP subsequently submitted the proposed proprietary name, (b) (4) on May 17, 2013. The proposed proprietary name, (b) (4) was withdrawn by the Applicant on June 24, 2013 subsequent to a June 12, 2013 teleconference. During the teleconference it was discussed that a (b) (4)

On November 18, 2013, JHP submitted a request for proprietary name review for Vasopressin.

### 1.2 PRODUCT INFORMATION

The following product information is provided in the November 18, 2013 proprietary name submission.

- Active Ingredient: Vasopressin, USP
- Indication of Use: To increase blood pressure in adults with vasodilatory shock (e.g., post-cardiotomy or sepsis) as an adjunct to fluids and catecholamines
- Route of Administration: Intravenous
- Dosage Form: Injection
- Strength: 20 USP Vasopressin Units per mL
- Dose and Frequency: For post-cardiotomy shock, start with a dose of 0.03 units/minute. For septic shock, start with a dose of 0.01 units/minute. If the target blood pressure response is not achieved, titrate up at 10 to 15 intervals by 0.005 units/min. After target blood pressure has been maintained for 8 hours without the use of catecholamines, taper (b) (4) by 0.005 units/min every hour as tolerated to maintain target blood pressure.
- How Supplied: 1 mL vial (20 USP Vasopressin units per mL) in packages of 25 vials.

- Storage: Store between 15°C and 25°C (59°F and 77°F).
- Container and Closure Systems: The proposed container closure system consists of a 1 mL fill volume presentation. The 1 mL volume is supplied in a 3 mL (b) (4) USP Type I tubing clear glass vial, sealed with (b) (4) gray (b) (4) stoppers and (b) (4) aluminum seals. Each pack is comprised of 25 labeled vials in a carton.

## 2 RESULTS

The following sections provide information obtained and considered in the overall evaluation of the proposed proprietary name.

### 2.1 PROMOTIONAL ASSESSMENT

The Office of Prescription Drug Promotion (OPDP) determined the proposed name is acceptable from a promotional perspective. DMEPA and the Division of Cardiovascular and Renal Products (DCRP) concurred with the findings of OPDP's promotional assessment of the proposed name.

### 2.2 SAFETY ASSESSMENT

The following aspects were considered in the safety evaluation of the name.

#### 2.2.1 *United States Adopted Names (USAN) Search*

The December 16, 2013 search of the United States Adopted Name (USAN) stems did not identify that a USAN stem is present in the proposed proprietary name.

#### 2.2.2 *Components of the Proposed Proprietary Name*

The Applicant indicated in their submission that the proposed name, Vasostrict, connotes vasopressin and vasoconstriction. We determined that this derivation is not misleading or prone to medication errors. This proprietary name is comprised of a single word that does not contain any components (i.e. a modifier, route of administration, dosage form, etc.) that are misleading or can contribute to medication error.

#### 2.2.3 *FDA Name Simulation Studies*

Sixty practitioners participated in DMEPA's prescription studies. The interpretations did not overlap with any currently marketed products nor did the misinterpretations sound or look similar to any currently marketed products or any products in the pipeline. However, we observed three instances where the verbal interpretation of the suffix "strict" was heard as "stric" without the letter "t". The written prescription study indicates the ending can be misinterpreted as "stricts". We have considered these variations in our look-alike and sound-alike searches and analysis (see Appendix B). Appendix C contains the results from the verbal and written prescription studies.

**2.2.4 Comments from Other Review Disciplines at Initial Review**

In response to the OSE, December 2, 2013 e-mail, the Division of Cardiovascular and Renal (DCRP) did not forward any comments or concerns relating to the proposed name at the initial phase of the proprietary name review.

**2.2.5 Failure Mode and Effects Analysis of Similar Names**

Appendix B lists possible orthographic and phonetic misinterpretations of the letters appearing in the proposed proprietary name, Vasostrict. Table 1 lists the names with orthographic, phonetic, or spelling similarity to the proposed proprietary name, Vasostrict, identified by the primary reviewer, the Expert Panel Discussion (EPD), and other review disciplines. Table 1 also includes the names identified from the FDA Prescription Simulation or by (b) (4) which were not identified by DMEPA and require further evaluation.

<b>Table 1: Collective List of Potentially Similar Names (DMEPA, EPD, Other Disciplines, and External Name Study)</b>					
<b>Look Similar (n= 20)</b>					
<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>
Nasohist	FDA	Vasoflex	FDA	Vivetrol	FDA
Novastart	FDA	Vasolex	FDA	Votrient	FDA
Ursodiol	FDA	Vasosulf	(b) (4)	Westcort	FDA
Vascepa	(b) (4)	Vasotate	FDA	Zarontin	FDA
Vaseretic	FDA	Vasoxyl	(b) (4)	Zaroxolyn	FDA
Vasocidin	FDA/ (b) (4)	Vectical	FDA	Zerit XR	FDA
Vasoclear	FDA	(b) (4)	FDA		
<b>Sound Similar (n=3)</b>					
<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>
Clarinet	FDA	Vasopressin	(b) (4)	Zostrix	(b) (4)
<b>Look and Sound Similar (n=2)</b>					
<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>	<i>Name</i>	<i>Source</i>
Vasotec	FDA	Vasovist	FDA		

**2.2.6 Communication of DMEPA’s Analysis at Midpoint of Review**

DMEPA communicated our findings to the Division of Cardiovascular and Renal Products (DCRP) via e-mail on January 17, 2014. At that time we also requested

additional information or concerns that could inform our review. Per e-mail correspondence from the Division of Division of Cardiovascular and Renal Products (DCRP) on January 24, 2014 they stated no additional concerns with the proposed proprietary name, Vasostrict.

### **3 CONCLUSIONS**

The proposed proprietary name is acceptable from both a promotional and safety perspective.

If you have further questions or need clarifications, please contact Cherye Milburn, OSE project manager, at 301-796-2084.

#### **3.1 COMMENTS TO THE APPLICANT**

We have completed our review of the proposed proprietary name, Vasostrict, and have concluded that this name is acceptable.

If any of the proposed product characteristics as stated in your November 18, 2013 submission are altered, the name must be resubmitted for review.

## 4 REFERENCES

1. Micromedex Integrated Index (<http://csi.micromedex.com>)

Micromedex contains a variety of databases covering pharmacology, therapeutics, toxicology and diagnostics.

2. ***Phonetic and Orthographic Computer Analysis (POCA)***

POCA is a database which was created for the Division of Medication Error Prevention and Analysis, FDA. As part of the name similarity assessment, proposed names are evaluated via a phonetic/orthographic algorithm. The proposed proprietary name is converted into its phonemic representation before it runs through the phonetic algorithm. Likewise, an orthographic algorithm exists which operates in a similar fashion.

3. Drug Facts and Comparisons, online version, St. Louis, MO  
(<http://factsandcomparisons.com>)

Drug Facts and Comparisons is a compendium organized by therapeutic course; it contains monographs on prescription and OTC drugs, with charts comparing similar products. This database also lists the orphan drugs.

4. ***FDA Document Archiving, Reporting & Regulatory Tracking System [DARRTS]***

DARRTS is a government database used to organize Applicant and Sponsor submissions as well as to store and organize assignments, reviews, and communications from the review divisions.

5. ***Division of Medication Errors Prevention and Analysis proprietary name consultation requests***

This is a list of proposed and pending names that is generated by the Division of Medication Error Prevention and Analysis from the Access database/tracking system.

6. Drugs@FDA (<http://www.accessdata.fda.gov/scripts/cder/drugsatfda/index.cfm>)

Drugs@FDA contains most of the drug products approved since 1939. The majority of labels, approval letters, reviews, and other information are available for drug products approved from 1998 to the present. Drugs@FDA contains official information about FDA approved brand name, generic drugs, therapeutic biological products, prescription and over-the-counter human drugs and discontinued drugs and “Chemical Type 6” approvals.

7. ***U.S. Patent and Trademark Office*** (<http://www.uspto.gov>)

USPTO provides information regarding patent and trademarks.

8. ***Clinical Pharmacology Online*** ([www.clinicalpharmacology-ip.com](http://www.clinicalpharmacology-ip.com))

Clinical Pharmacology contains full monographs for the most common drugs in clinical use, plus mini monographs covering investigational, less common,

combination, nutraceutical and nutritional products. It also provides a keyword search engine.

**9. *Natural Medicines Comprehensive Databases* ([www.naturaldatabase.com](http://www.naturaldatabase.com))**

Natural Medicines contains up-to-date clinical data on the natural medicines, herbal medicines, and dietary supplements used in the western world.

**10. *Access Medicine* ([www.accessmedicine.com](http://www.accessmedicine.com))**

Access Medicine® from McGraw-Hill contains full-text information from approximately 60 titles; it includes tables and references. Among the titles are: Harrison's Principles of Internal Medicine, Basic & Clinical Pharmacology, and Goodman and Gilman's The Pharmacologic Basis of Therapeutics.

**11. *USAN Stems* (<http://www.ama-assn.org/ama/pub/about-ama/our-people/coalitions-consortiums/united-states-adopted-names-council/naming-guidelines/approved-stems.shtml>)**

USAN Stems List contains all the recognized USAN stems.

**12. *Red Book* ([www.thomsonhc.com/home/dispatch](http://www.thomsonhc.com/home/dispatch))**

Red Book contains prices and product information for prescription, over-the-counter drugs, medical devices, and accessories.

**13. *Lexi-Comp* ([www.lexi.com](http://www.lexi.com))**

Lexi-Comp is a web-based searchable version of the Drug Information Handbook.

**14. *Medical Abbreviations* ([www.medilexicon.com](http://www.medilexicon.com))**

Medical Abbreviations dictionary contains commonly used medical abbreviations and their definitions.

**15. *CVS/Pharmacy* ([www.CVS.com](http://www.CVS.com))**

This database contains commonly used over the counter products not usually identified in other databases.

**16. *Walgreens* ([www.walgreens.com](http://www.walgreens.com))**

This database contains commonly used over the counter products not usually identified in other databases.

**17. *Rx List* ([www.rxlist.com](http://www.rxlist.com))**

RxList is an online medical resource dedicated to offering detailed and current pharmaceutical information on brand and generic drugs.

**18. Dogpile ([www.dogpile.com](http://www.dogpile.com))**

Dogpile is a [Metasearch](#) engine that searches multiple search engines including Google, Yahoo! and Bing, and returns the most relevant results to the search.

**19. Natural Standard (<http://www.naturalstandard.com>)**

Natural Standard is a resource that aggregates and synthesizes data on complementary and alternative medicine.

## APPENDICES

### Appendix A

FDA's Proprietary Name Risk Assessment considers the promotional and safety aspects of a proposed proprietary name. The promotional review of the proposed name is conducted by OPDP. OPDP evaluates proposed proprietary names to determine if they are overly fanciful, so as to misleadingly imply unique effectiveness or composition, as well as to assess whether they contribute to overstatement of product efficacy, minimization of risk, broadening of product indications, or making of unsubstantiated superiority claims. OPDP provides their opinion to DMEPA for consideration in the overall acceptability of the proposed proprietary name.

The safety assessment is conducted by DMEPA. DMEPA staff search a standard set of databases and information sources to identify names that are similar in pronunciation, spelling, and orthographically similar when scripted to the proposed proprietary name. Additionally, we consider inclusion of USAN stems or other characteristics that when incorporated into a proprietary name may cause or contribute to medication errors (i.e., dosing interval, dosage form/route of administration, medical or product name abbreviations, names that include or suggest the composition of the drug product, etc.). DMEPA defines a medication error as any preventable event that may cause or lead to inappropriate medication use or patient harm while the medication is in the control of the health care professional, patient, or consumer.<sup>1</sup>

Following the preliminary screening of the proposed proprietary name, DMEPA gathers to discuss their professional opinions on the safety of the proposed proprietary name. This meeting is commonly referred to the Center for Drug Evaluation and Research (CDER) Expert Panel discussion. DMEPA also considers other aspects of the name that may be misleading from a safety perspective. DMEPA staff conducts a prescription simulation studies using FDA health care professionals. When provided, DMEPA considers external proprietary name studies conducted by or for the Applicant/Sponsor and incorporates the findings of these studies into the overall risk assessment.

The DMEPA primary reviewer assigned to evaluate the proposed proprietary name is responsible for considering the collective findings, and provides an overall risk assessment of the proposed proprietary name. DMEPA bases the overall risk assessment on the findings of a Failure Mode and Effects Analysis (FMEA) of the proprietary name and misleading nature of the proposed proprietary name with a focus on the avoidance of medication errors.

DMEPA uses the clinical expertise of its staff to anticipate the conditions of the clinical setting where the product is likely to be used based on the characteristics of the proposed product. DMEPA considers the product characteristics associated with the proposed product throughout the risk assessment because the product characteristics of the

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<sup>1</sup> National Coordinating Council for Medication Error Reporting and Prevention.  
<http://www.nccmerp.org/about/MedErrors.html>. Last accessed 10/11/2007.

proposed may provide a context for communication of the drug name and ultimately determine the use of the product in the *usual* clinical practice setting.

Typical product characteristics considered when identifying drug names that could potentially be confused with the proposed proprietary name include, but are not limited to; established name of the proposed product, proposed indication of use, dosage form, route of administration, strength, unit of measure, dosage units, recommended dose, typical quantity or volume, frequency of administration, product packaging, storage conditions, patient population, and prescriber population. DMEPA considers how these product characteristics may or may not be present in communicating a product name throughout the medication use system. Because drug name confusion can occur at any point in the medication use process, DMEPA considers the potential for confusion throughout the entire U.S. medication use process, including drug procurement, prescribing and ordering, dispensing, administration, and monitoring the impact of the medication.<sup>2</sup>

The DMEPA considers the spelling of the name, pronunciation of the name when spoken, and appearance of the name when scripted. DMEPA compares the proposed proprietary name with the proprietary and established name of existing and proposed drug products and names currently under review at the FDA. DMEPA compares the pronunciation of the proposed proprietary name with the pronunciation of other drug names because verbal communication of medication names is common in clinical settings. DMEPA examines the phonetic similarity using patterns of speech. If provided, DMEPA will consider the Sponsor's intended pronunciation of the proprietary name. However, DMEPA also considers a variety of pronunciations that could occur in the English language because the Sponsor has little control over how the name will be spoken in clinical practice. The orthographic appearance of the proposed name is evaluated using a number of different handwriting samples. DMEPA applies expertise gained from root-cause analysis of postmarketing medication errors to identify sources of ambiguity within the name that could be introduced when scripting (e.g., "T" may look like "F," lower case 'a' looks like a lower case 'u,' etc). Additionally, other orthographic attributes that determine the overall appearance of the drug name when scripted (see Table 1 below for details).

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<sup>2</sup> Institute of Medicine. Preventing Medication Errors. The National Academies Press: Washington DC. 2006.

**Table 1.** Criteria Used to Identify Drug Names that Look- or Sound-Similar to a Proposed Proprietary Name.

<b>Type of Similarity</b>	<b>Considerations when Searching the Databases</b>		
	<i>Potential Causes of Drug Name Similarity</i>	<i>Attributes Examined to Identify Similar Drug Names</i>	<i>Potential Effects</i>
Look-alike	Similar spelling	Identical prefix Identical infix Identical suffix Length of the name Overlapping product characteristics	<ul style="list-style-type: none"> <li>Names may appear similar in print or electronic media and lead to drug name confusion in printed or electronic communication</li> <li>Names may look similar when scripted and lead to drug name confusion in written communication</li> </ul>
	Orthographic similarity	Similar spelling Length of the name/Similar shape Upstrokes Down strokes Cross-strokes Dotted letters Ambiguity introduced by scripting letters Overlapping product characteristics	<ul style="list-style-type: none"> <li>Names may look similar when scripted, and lead to drug name confusion in written communication</li> </ul>
Sound-alike	Phonetic similarity	Identical prefix Identical infix Identical suffix Number of syllables Stresses Placement of vowel sounds Placement of consonant sounds Overlapping product characteristics	<ul style="list-style-type: none"> <li>Names may sound similar when pronounced and lead to drug name confusion in verbal communication</li> </ul>

Lastly, DMEPA considers the potential for the proposed proprietary name to inadvertently function as a source of error for reasons other than name confusion. Post-marketing experience has demonstrated that proprietary names (or components of the proprietary name) can be a source of error in a variety of ways. Consequently, DMEPA considers and evaluates these broader safety implications of the name throughout this assessment and the medication error staff provides additional comments related to the

safety of the proposed proprietary name or product based on professional experience with medication errors.

### **1. Database and Information Sources**

DMEPA searches the internet, several standard published drug product reference texts, and FDA databases to identify existing and proposed drug names that may sound-alike or look-alike to the proposed proprietary name. A standard description of the databases used in the searches is provided in the reference section of this review. To complement the process, the DMEPA uses a computerized method of identifying phonetic and orthographic similarity between medication names. The program, Phonetic and Orthographic Computer Analysis (POCA), uses complex algorithms to select a list of names from a database that have some similarity (phonetic, orthographic, or both) to the trademark being evaluated. Lastly, DMEPA reviews the USAN stem list to determine if any USAN stems are present within the proprietary name. The individual findings of multiple safety evaluators are pooled and presented to the CDER Expert Panel. DMEPA also evaluates if there are characteristics included in the composition that may render the name unacceptable from a safety perspective (abbreviation, dosing interval, etc.).

### **2. Expert Panel Discussion**

DMEPA gathers CDER professional opinions on the safety of the proposed product and discussed the proposed proprietary name (Expert Panel Discussion). The Expert Panel is composed of Division of Medication Errors Prevention (DMEPA) staff and representatives from the Office of Prescription Drug Promotion (OPDP). We also consider input from other review disciplines (OND, ONDQA/OBP). The Expert Panel also discusses potential concerns regarding drug marketing and promotion related to the proposed names.

The primary Safety Evaluator presents the pooled results of the database and information searches to the Expert Panel for consideration. Based on the clinical and professional experiences of the Expert Panel members, the Panel may recommend additional names, additional searches by the primary Safety Evaluator to supplement the pooled results, or general advice to consider when reviewing the proposed proprietary name.

### **3. FDA Prescription Simulation Studies**

Three separate studies are conducted within the Centers of the FDA for the proposed proprietary name to determine the degree of confusion of the proposed proprietary name with marketed U.S. drug names (proprietary and established) due to similarity in visual appearance with handwritten prescriptions or verbal pronunciation of the drug name. The studies employ healthcare professionals (pharmacists, physicians, and nurses), and attempts to simulate the prescription ordering process. The primary Safety Evaluator uses the results to identify orthographic or phonetic vulnerability of the proposed name to be misinterpreted by healthcare practitioners.

In order to evaluate the potential for misinterpretation of the proposed proprietary name in handwriting and verbal communication of the name, inpatient medication orders and/or outpatient prescriptions are written, each consisting of a combination of marketed and unapproved drug products, including the proposed name. These orders are optically

scanned and one prescription is delivered to a random sample of participating health professionals via e-mail. In addition, a verbal prescription is recorded on voice mail. The voice mail messages are then sent to a random sample of the participating health professionals for their interpretations and review. After receiving either the written or verbal prescription orders, the participants record their interpretations of the orders which are recorded electronically.

#### **4. Comments from Other Review Disciplines**

DMEPA requests the Office of New Drugs (OND) and/or Office of Generic Drugs (OGD), ONDQA or OBP for their comments or concerns with the proposed proprietary name, ask for any clinical issues that may impact the DMEPA review during the initial phase of the name review. Additionally, when applicable, at the same time DMEPA requests concurrence/non-concurrence with OPDP's decision on the name. The primary Safety Evaluator addresses any comments or concerns in the safety evaluator's assessment.

The OND/OGD Regulatory Division is contacted a second time following our analysis of the proposed proprietary name. At this point, DMEPA conveys their decision to accept or reject the name. The OND or OGD Regulatory Division is requested to provide any further information that might inform DMEPA's final decision on the proposed name.

Additionally, other review disciplines opinions such as ONDQA or OBP may be considered depending on the proposed proprietary name.

#### **5. Safety Evaluator Risk Assessment of the Proposed Proprietary Name**

The primary Safety Evaluator applies his/her individual expertise gained from evaluating medication errors reported to FDA, considers all aspects of the name that may be misleading or confusing, conducts a Failure Mode and Effects Analysis, and provides an overall decision on acceptability dependent on their risk assessment of name confusion. Failure Mode and Effects Analysis (FMEA) is a systematic tool for evaluating a process and identifying where and how it might fail.<sup>3</sup> When applying FMEA to assess the risk of a proposed proprietary name, DMEPA seeks to evaluate the potential for a proposed proprietary name to be confused with another drug name because of name confusion and, thereby, cause errors to occur in the medication use system. FMEA capitalizes on the predictable and preventable nature of medication errors associated with drug name confusion. FMEA allows the Agency to identify the potential for medication errors due to orthographically or phonetically similar drug names prior to approval, where actions to overcome these issues are easier and more effective than remedies available in the post-approval phase.

In order to perform an FMEA of the proposed name, the primary Safety Evaluator must analyze the use of the product at all points in the medication use system. Because the proposed product is has not been marketed, the primary Safety Evaluator anticipates the use of the product in the usual practice settings by considering the clinical and product

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<sup>3</sup> Institute for Healthcare Improvement (IHI). Failure Mode and Effects Analysis. Boston. IHI:2004.

characteristics listed in Section 1.2 of this review. The Safety Evaluator then analyzes the proposed proprietary name in the context of the usual practice setting and works to identify potential failure modes and the effects associated with the failure modes.

In the initial stage of the Risk Assessment, the Safety Evaluator compares the proposed proprietary name to all of the names gathered from the above searches, Expert Panel Discussion, and prescription studies, external studies, and identifies potential failure modes by asking:

***“Is the proposed proprietary name convincingly similar to another drug name, which may cause practitioners to become confused at any point in the usual practice setting? And are there any components of the name that may function as a source of error beyond sound/look-alike?”***

An affirmative answer indicates a failure mode and represents a potential for the proposed proprietary name to be confused with another proprietary or established drug name because of look- or sound-alike similarity or because of some other component of the name. If the answer to the question is no, the Safety Evaluator is not convinced that the names possess similarity that would cause confusion at any point in the medication use system, thus the name is eliminated from further review.

In the second stage of the Risk Assessment, the primary Safety Evaluator evaluates all potential failure modes to determine the likely *effect* of the drug name confusion, by asking:

***“Could the confusion of the drug names conceivably result in medication errors in the usual practice setting?”***

The answer to this question is a central component of the Safety Evaluator’s overall risk assessment of the proprietary name. If the Safety Evaluator determines through FMEA that the name similarity would not ultimately be a source of medication errors in the usual practice setting, the primary Safety Evaluator eliminates the name from further analysis. However, if the Safety Evaluator determines through FMEA that the name similarity could ultimately cause medication errors in the usual practice setting, the Safety Evaluator will then recommend the use of an alternate proprietary name.

Moreover, DMEPA will object to the use of proposed proprietary name when the primary Safety Evaluator identifies one or more of the following conditions in the Overall Risk Assessment:

- a. OPDP finds the proposed proprietary name misleading from a promotional perspective, and the Review Division concurs with OPDP’s findings. The Federal Food, Drug, and Cosmetic Act provides that labeling or advertising can misbrand a product if misleading representations are made or suggested by statement, word, design, device, or any combination thereof, whether through a PROPRIETARY name or otherwise [21 U.S.C 321(n); See also 21 U.S.C. 352(a) & (n)].
- b. DMEPA identifies that the proposed proprietary name is misleading because of similarity in spelling or pronunciation to another proprietary or established name of a different drug or ingredient [CFR 201.10.(C)(5)].

- c. FMEA identifies the potential for confusion between the proposed proprietary name and other proprietary or established drug name(s), and demonstrates that medication errors are likely to result from the drug name confusion under the conditions of usual clinical practice.
- d. The proposed proprietary name contains an USAN (United States Adopted Names) stem.
- e. DMEPA identifies a potential source of medication error within the proposed proprietary name. For example, the proprietary name may be misleading or, inadvertently, introduce ambiguity and confusion that leads to errors. Such errors may not necessarily involve confusion between the proposed drug and another drug product but involve a naming characteristic that when incorporated into a proprietary name may be confusing, misleading, cause or contribute to medication errors.

If DMEPA objects to a proposed proprietary name on the basis that drug name confusion could lead to medication errors, the primary Safety Evaluator uses the FMEA process to identify strategies to reduce the risk of medication errors. DMEPA generally recommends that the Sponsor select an alternative proprietary name and submit the alternate name to the Agency for review. However, in rare instances FMEA may identify plausible strategies that could reduce the risk of medication error of the currently proposed name. In that instance, DMEPA may be able to provide the Sponsor with recommendations that reduce or eliminate the potential for error and, thereby, would render the proposed name acceptable.

In the event that DMEPA objects to the use of the proposed proprietary name, based upon the potential for confusion with another proposed (but not yet approved) proprietary name, DMEPA will provide a contingency objection based on the date of approval. Whichever product, the Agency approves first has the right to use the proprietary name, while DMEPA will recommend that the second product to reach approval seek an alternative name.

The threshold set for objection to the proposed proprietary name may seem low to the Applicant/Sponsor. However, the safety concerns set forth in criteria a through e above are supported either by FDA regulation or by external healthcare authorities, including the Institute of Medicine (IOM), World Health Organization (WHO), the Joint Commission, and the Institute for Safe Medication Practices (ISMP). These organizations have examined medication errors resulting from look- or sound-alike drug names, confusing, or misleading names and called for regulatory authorities to address the issue prior to approval. Additionally, DMEPA contends that the threshold set for the Proprietary Name Risk Assessment is reasonable because proprietary drug name confusion is a predictable and preventable source of medication error that, in many instances, the Agency and/or Sponsor can identify and rectify prior to approval to avoid patient harm.

Furthermore, post-marketing experience has demonstrated that medication errors resulting from drug name confusion are notoriously difficult to rectify post-approval. Educational and other post-approval efforts are low-leverage strategies that have had limited effectiveness at alleviating medication errors involving drug name confusion. Sponsors have undertaken higher-leverage strategies, such as drug name changes, in the

past but at great financial cost to the Sponsor and at the expense of the public welfare, not to mention the Agency’s credibility as the authority responsible for approving the error-prone proprietary name. Moreover, even after Sponsors’ have changed a product’s proprietary name in the post-approval phase, it is difficult to eradicate the original proprietary name from practitioners’ vocabulary, and as a result, the Agency has continued to receive reports of drug name confusion long after a name change in some instances. Therefore, DMEPA believes that post-approval efforts at reducing name confusion errors should be reserved for those cases in which the potential for name confusion could not be predicted prior to approval.

**Appendix B:** Letters and Letter Strings with Possible Orthographic or Phonetic Misinterpretation

<b>Letters in Name, Vasostrict</b>	<b>Scripted May Appear as</b>	<b>Spoken May Be Interpreted as</b>
<b>Capital ‘V’</b>	U, N, Z, L, Y	F, B
<b>Lower case ‘v’</b>	r, u, w, n	f
<b>Lower case ‘a’</b>	e, el, ci, cl, d, o, u	Any Vowel
<b>Lower case ‘s’</b>	d, f, K, P, t, U, V, Y, r	X, Z
<b>Lower case ‘o’</b>	a, c, e, u	
<b>Lower case ‘t’</b>	d, t, l, x, s, k	d
<b>Lower case ‘r’</b>	n, v	l
<b>Lower case ‘i’</b>	e, l, s	
<b>Lower case ‘c’</b>	a, e, i, l, r	ck, k, q
<b>Letter Strings</b>		
<b>ri</b>	<b>a, u</b>	
<b>tr</b>	<b>v</b>	

**Appendix C: Prescription Simulation Samples and Results**

**Figure 1. Vasostrict Study (Conducted on 11/29/2013)**

<b>Handwritten Requisition Medication Order</b>	<b>Verbal Prescription</b>
<p><u>Medication Order:</u> <i>Vasostrict 0.03 units/min IV titrate to response</i></p>	<p>Vasostrict Disp. #3 Bring to clinic</p>
<p><u>Outpatient Prescription:</u> <i>Vasostrict #3 bring to clinic</i></p>	

**FDA Prescription Simulation Responses (Aggregate 1 Rx Studies Report)**

192 People Received Study

60 People Responded

Study Name: Vasostriect

Total	23	17	20	
INTERPRETATION	OUTPATIENT	VOICE	INPATIENT	TOTAL
VASASTRICT	0	0	1	1
VASISTRIT	0	0	1	1
VASOSTRIC	0	3	0	3
VASOSTRICK	0	0	1	1
VASOSTRICT	19	14	14	47
VASOSTRICT #3	1	0	0	1
VASOSTRICT 0.03 UNITS/MIN IV	0	0	1	1
VASOSTRICT IV	0	0	1	1
VASOSTRICTS	3	0	0	3
VASOTRICT	0	0	1	1

**Appendix D:** Proprietary names not likely to be confused or not used in usual practice settings for the reasons described.

No.	Proprietary Name	Active Ingredient	Similarity to Vasostrict	Failure preventions
1.	Clarinex	desloratidine	Sound alike	The pair has sufficient phonetic differences.
2.	Ursodiol	ursodiol	Look alike	The Pair has sufficient orthographic differences
3.	Vascepa	icosapent ethyl	Look alike	The Pair has sufficient orthographic differences
4.	Vasocidin	prednisolone acetate, sulfacetamide sodium, phenylephrine HCL	Look alike	The Pair has sufficient orthographic differences
5.	Vasoflex	ascorbic acid, bioflavonoid, hawthorn berry, hesperidin, horse chestnut, rutin, witch hazel	Look alike	The Pair has sufficient orthographic differences
6.	Vasolex	castor oil, peru balsam, trypsin	Look alike	The Pair has sufficient orthographic differences
7.	Vasopressin	vasopressin	Sound alike	The pair has sufficient phonetic differences.
8.	Vasosulf	Phenylephrine hydrochloride/ sulfacetamide sodium	Look alike	Name identified in <sup>(b) (4)</sup> external study. Unable to find product characteristics in commonly used drug databases.
9.	Vasoxyl	methoxamine hydrochloride	Look alike	The Pair has sufficient orthographic differences.
10.	Vectical	calcitriol	Look alike	The Pair has sufficient orthographic differences
11.	Votrient	Pazopanib hydrochloride	Look alike	The Pair has sufficient orthographic differences
12.	Vivitrol***	naltrexone	Look alike	The Pair has sufficient orthographic differences
13.	Zarontin	ethosuximide	Look alike	The Pair has sufficient orthographic differences
14.	Zaroxolyn	metolazone	Look alike	The Pair has sufficient orthographic differences
15.	Zerit XR***	stavudine	Look alike	The Pair has sufficient orthographic differences

16.	Zostrix	capsaicin and methol	Sound alike	The pair has sufficient phonetic differences.
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**Appendix E:** Risk of medication errors due to product confusion minimized by dissimilarity of the names and/ or use in clinical practice for the reasons described.

No.	Proposed name: Vasostrict Dosage Form: Injection Strength: 20 Units/mL Usual Dose: Post Cardiotomy Shock: 0.03 to 0.1 Units/ min intravenously Septic Shock: 0.01 to 0.07 Units/ min intravenously	Failure Mode: Incorrect Product Ordered/ Selected/Dispensed or Administered because of Name confusion Causes (could be multiple)	Prevention of Failure Mode  In the conditions outlined below, the following combination of factors, are expected to minimize the risk of confusion between these two names
1.	Nasohist (pediatric) (chlorpheniramine maleate/ phenylephrine HCL) Oral liquid <u>Strength:</u> 1 mg/mL / 2 mg/mL <u>Dose:</u> Children 6 to under 12 years: 2 dropperfuls (2 mL) orally every 4-6 hours, not to exceed 4 doses (8 dropperfuls) per 24 hours, or as directed by a doctor.	<u>Orthographic:</u> An upper case 'N' may be scripted to look like an upper case 'V'. Both names contain the letter string 'aso' in the infix. The letter string 'tr' in Vasostrict can be scripted to look like the letter 'h' in Nasohist. Both names contain 2 upstroke letters with a cross stroke letter 't' in the last letter position. <u>Phonetic:</u> Both names have identical sounding second syllables. Both names contain 3 syllables. <u>Strength:</u> Both products are available in a single-strength.	<u>Orthographic:</u> Vasostrict contains an additional letter 's' before the first upstroke letter which lengthens the infix compared to Nasohist. Nasohist contains a total of 8 letters while Vasostrict contains 10 letters. <u>Phonetic:</u> The onset of the third syllable in both names sound different due to the "h" vs. "str" sounds. <u>Dose:</u> Nasohist is dosed 2 dropperfuls (2 mL) or as directed while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Nasohist is administered every 4-6 hours while Vasostrict is administered by continuous intravenous infusion.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
2.	Novastart Prenatal multivitamin tablet <u>Dose:</u> One tablet orally once daily	<u>Orthographic:</u> An upper case 'N' may be scripted to look like an upper case 'V'. A lower case 'v' in Novastart may be scripted to look like a lower case 's' in Vasostrict. The letter string 'ri' in the name Vasostrict can be scripted to look like an open letter 'a'. The letter 'r' in the name Novastart can be scripted to look like a letter 'c'. Both names contain the letters "st" in the 6 <sup>th</sup> and 7 <sup>th</sup> positions. <u>Phonetic:</u> The beginning of the third syllable of both names sound similar. Both names contain 3 syllables. <u>Strength:</u> Both products are available in a single-strength	<u>Phonetic:</u> The 'Vaso' prefix in the name Vasostrict sounds different from the 'Nova' prefix in the name Novastart. The ending of the suffix 'strict' in the name Vasostrict sounds different from the ending of the suffix 'start' in the name Novastart. <u>Dose:</u> Novastart is dosed as 1 tablet while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Novastart is administered once daily while Vasostrict is administered by continuous intravenous infusion.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
3.	Vaseretic (enalapril maleate/ hydrochlorothiazide) tablet <u>Strength:</u> 5 mg/ 12.5 mg; 10 mg/ 25 mg <u>Dose:</u> One tablet orally once daily	<u>Orthographic:</u> Both names begin with the same prefix, ‘Vas’ and contain a cross stroke letter ‘t’ in the suffix.. <u>Phonetic:</u> The first syllable of both names sound similar.	<u>Orthographic:</u> Both names contain a cross stroke letter ‘t’ in different positions, giving the names a different shape when scripted. Vasostrict contains two cross stroke letters ‘t’ while Vaseretic contains one. <u>Phonetic:</u> Vaseretic contains four syllables whereas Vasostrict contains three syllables. The last syllables sound different <u>Strength:</u> Vaseretic is supplied in multiple strengths which would need to be specified on a prescription. Vasostrict is available as a single strength, and therefore the strength may be omitted from a prescription. There is no overlap of strengths between the two products. <u>Dose:</u> Vaseretic is dosed 1 tablet while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Vaseretic is administered once daily while Vasostrict is administered by continuous intravenous infusion.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/</b> <b>Selected/Dispensed or</b> <b>Administered because of Name</b> <b>confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the</b> <b>following combination of factors, are</b> <b>expected to minimize the risk of</b> <b>confusion between these two names</b>
4.	<p>Vasoclear (deactivated) (naphazoline hydrochloride/ polyvinyl alcohol) ophthalmic solution</p> <p><u>Strength:</u> 0.02%; 0.25%</p> <p><u>Dose:</u> instill 1-2 drops into each EYE every 3-4 h or 4 times daily as needed</p>	<p><u>Orthographic:</u> Both names begin with the letter string ‘Vaso’ and contain an upstroke letter in the 6<sup>th</sup> position.</p> <p><u>Phonetic:</u> The first 2 syllables of both names sound identical. Both names contain 3 syllables</p> <p><u>Strength:</u> Both products are available in a single-strength</p>	<p><u>Orthographic:</u> Vasostrict contains 2 upstroke letters while Vasoclear contains 1 giving the names a different shape when scripted.</p> <p><u>Phonetic:</u> The last syllable in the name Vasoclear sounds dissimilar to the last syllable in the name Vasostrict.</p> <p><u>Dose:</u> Vasoclear is dosed 1-2 drops while Vasostrict is dosed 0.01 units/min to 0.1 units/min.</p> <p><u>Frequency:</u> Vasoclear is administered every 3-4 h or 4 times daily as needed while Vasostrict is administered by continuous intravenous infusion.</p>

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
5.	Vasotate Acetic acid, otic solution <u>Strength:</u> 2% <u>Dose:</u> Adult: instill 5 drops otically 3 to 4 times daily, for as long as indicated Pediatric: instill 3 to 4 drops otically 3 to 4 times daily, for as long as indicated OR insert saturated wick of cotton into the ear canal; leave for at least 24 h and keep moist by adding 3 to 5 drops every 4 to 6 h	<u>Orthographic:</u> Both names begin with the letter string ‘Vaso’ and contain 2 cross stroke letters ‘t’. <u>Phonetic:</u> The first 2 syllables of both names sound identical. Both names contain 3 syllables <u>Strength:</u> Both products are available in a single-strength	<u>Orthographic:</u> Vasostrict contains an additional letter ‘s’ before the first upstroke letter which lengthens the infix compared to Vasotate. Vasotate contains a total of 8 letters while Vasostrict contains 10 letters. <u>Phonetic:</u> The onset of the third syllable in both names sound different due to the “t” vs. “str” sounds. <u>Dose:</u> Vasotate is dosed 3-5 drops while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Vasotate is administered every 3-4 times daily as needed while Vasostrict is administered by continuous intravenous infusion.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
6.	Vasotec (enalapril maleate) tablet <u>Strength:</u> Tablets: 2.5 mg, 5 mg, 10 mg, 20 mg <u>Dose:</u> One tablet orally one to two times per day	<u>Orthographic:</u> Both names begin with the letter string ‘Vaso’ and contain a cross stroke letter ‘t’ in the suffix. <u>Phonetic:</u> The first 2 syllables of both names sound identical. Both names contain 3 syllables <u>Strength:</u> There is an overlap in strength of 20 units vs. 20 mg.	<u>Orthographic:</u> Both names contain a cross stroke letter ‘t’ in different positions giving the names a different shape when scripted. Vasostrict contains two cross stroke letters ‘t’ while Vasotec contains one. The ending letter strings ‘strict’ in Vasostrict and ‘tec’ in Vasotec look dissimilar when scripted. <u>Phonetic:</u> The last syllable of Vasostrict sounds different from the last syllable in Vasotec. <u>Dose:</u> Vasotec is dosed 1 tablet while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Vasotec is administered once or twice daily while Vasostrict is administered by continuous intravenous infusion.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
7.	Vasovist (gadofosveset trisodium) <u>Strength:</u> 244 mg in 1 mL <u>Dose:</u> 0.12 mL/kg body weight over 30 seconds followed by 25-30mL of NSS flush	<u>Orthographic:</u> Both names begin with the letter string ‘Vaso’. The letter string ‘tr’ in Vasostrict can be scripted to look like the letter ‘v’ in Vasovist. Both names contain a cross stroke letter ‘t’ in the last letter position. <u>Phonetic:</u> The first 2 syllables of both names sound identical. Both names contain 3 syllables <u>Strength:</u> Both products are available in a single-strength <u>Route of Administration:</u> Both are given intravenously	<u>Orthographic:</u> Vasostrict contains an additional letter ‘s’ before the first upstroke letter which lengthens the infix compared to Vasovist. Vasovist contains a total of 8 letters while Vasostrict contains 10 letters. <u>Phonetic:</u> The last syllable of Vasostrict sounds different from the last syllable in Vasovist. <u>Dosage and Frequency of  Administration</u> Vasostrict is dosed by rate in units/min and given by intravenous infusion while Vasovist is dosed by weight in mL/Kg and given as an intravenous bolus injection.

No.	<b>Proposed name:</b> <b>Vasostrict</b> <b>Dosage Form: Injection</b> <b>Strength:</b> <b>20 Units/mL</b> <b>Usual Dose:</b> <b>Post Cardiotomy Shock:</b> <b>0.03 to 0.1 Units/ min</b> <b>intravenously</b> <b>Septic Shock: 0.01 to 0.07</b> <b>Units/ min intravenously</b>	<b>Failure Mode:</b> <b>Incorrect Product Ordered/  Selected/Dispensed or  Administered because of Name  confusion</b> <b>Causes (could be multiple)</b>	<b>Prevention of Failure Mode</b>  <b>In the conditions outlined below, the  following combination of factors, are  expected to minimize the risk of  confusion between these two names</b>
8.	(b) (4)		
9.	Westcort (hydrocortisone valerate) topical ointment, cream <u>Strength:</u> 0.2% <u>Dose:</u> apply to affected area as a thin film 2 to 4 times daily	<u>Orthographic:</u> The first letter 'W' and 'V' can look similar when scripted. Both names contain 2 cross stroke letters 't'. The letter string 'stcort' in the name Westcort can be scripted to look like the letter string 'strict' in the name Vasostrict. <u>Strength:</u> Both products are available in a single-strength	<u>Orthographic:</u> The prefix of Vasostrict contains two additional letters 'os' which lengthens the prefix compared to Westcort. <u>Dose:</u> Westcort is ordered to be applied to the affected area as a thin film while Vasostrict is dosed 0.01 units/min to 0.1 units/min. <u>Frequency:</u> Westcort is applied 2-4 times daily while Vasostrict is administered by continuous intravenous infusion.

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/s/  
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JANINE A STEWART  
02/05/2014

JULIE V NESHIEWAT  
02/06/2014

**Department of Health and Human Services  
Public Health Service  
Food and Drug Administration  
Center for Drug Evaluation and Research  
Office of Surveillance and Epidemiology  
Office of Medication Error Prevention and Risk Management**

**Proprietary Name Review**

Date: March 6, 2013

Reviewer: Kimberly DeFronzo, RPh, MS, MBA  
Division of Medication Error Prevention and Analysis

Team Leader: Irene Z. Chan, PharmD, BCPS  
Division of Medication Error Prevention and Analysis

Deputy Director: Kellie Taylor, PharmD, MPH  
Division of Medication Error Prevention and Analysis

Division Director: Carol Holquist, RPh  
Division of Medication Error Prevention and Analysis

Drug Name and Strength(s): (b) (4) (Vasopressin Injection, USP)  
20 USP Vasopressin Units per mL

Application Type/Number: NDA 204485

Applicant/Sponsor: JHP Pharmaceuticals

OSE RCM #: 2012-2922

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